# Katherine Chia, Ph.D.

## **SKILLS**

Product discovery · Product Strategy · User research · Go-to-market strategy · Machine Learning · Responsible AI · Generative AI · Large Language Models (LLMs) · Python · R · SQL · Experimental design · Patent Writing

#### **WORK EXPERIENCE**

Cangrade June 2022 – July 2025

Lead Scientist, AI and Product

Cambridge, MA

- Led and patented multiple AI-powered products at a B2B SaaS company delivering predictive hiring solutions, translating cutting-edge research into scalable, customer-focused features with an emphasis on Responsible AI.
  - Spearheaded product development and launch of Cangrade's **AI Copilot**, a generative AI tool that streamlined hiring workflows for enterprise clients.
  - Owned end-to-end development of **Resume Ranker** (*U.S. Patent No. 12,287,833 Granted*), an AI-driven scoring tool, from concept through prototyping, engineering handoff, and go-to-market planning.
  - O Drove the development of **Position-Specific Assessments** (*Patent Application No. 63/816,227 Filed, Pending*), a tool that uses LLMs to auto-generate custom skill assessments from job descriptions.
- Defined product requirements in collaboration with PMs, engineers, and designers, aligning roadmap priorities with AI capabilities and customer needs.

## Research Scientist

- Built predictive models using machine learning tools to estimate candidate success in roles, with an emphasis on Responsible AI.
- Designed and executed internal and external research projects.
  - O Authored two research studies that generated 400+ pickups and 45 backlinks by various sites, among them Fast Company, Yahoo!, Business Now, IHRIM, HR.com, Staffing Stream, and MassTLC.
- Conducted competitive analysis of cognitive assessment tools in the HR tech space, identifying an opportunity
  to pair Cangrade's flagship personality assessment with cognitive tasks.
  - O Designed two proprietary assessments Processing Speed and Working Memory grounded in cognitive science, to evaluate candidates' learning capacity and task performance.
  - O Led the cross-functional product development and go-to-market strategy, successfully integrating these assessments into Cangrade's talent evaluation suite.

IBM May 2021 – Aug 2021

Cognitive Scientist — Intern

Yorktown Heights, NY

- Explored opportunities for an AI-powered speech assessment tool to support early-stage dementia screening, laying the groundwork for a clinician-facing product.
- Conducted research on the linguistic biomarkers of cognitive decline, analyzing speech samples from older adults using Python and R.
- Built custom Python scripts for automated part-of-speech tagging, enabling scalable analysis of individual differences in speech production.

### **EDUCATION**

Florida State University
Ph.D. in Cognitive Science
Tallahassee, FL
Florida State University
2018

M.S. in Cognitive Science Tallahassee, FL